

FCDC NEWS

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FCDC Member Feature



FCDC has tremendous membership from industry and businesses throughout Franklin County. We like to lift up our members and share with the community the great services being provided by our local industry and businesses. This particular newsletter is lifting up Quality Structures, better known as (QSI), located in Richmond, KS.

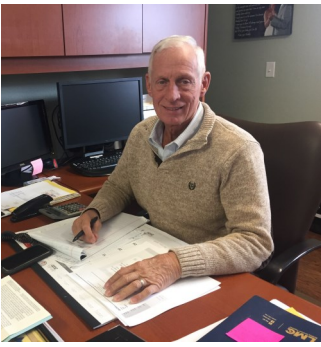
QSI was started in 2003 and has grown tremendously since then. It is the premier post frame building company in the state of Kansas. QSI builds on average over 600 buildings each year and serves an area covering Kansas, Nebraska, Missouri, Iowa, and Oklahoma. Rob Pearce served as President of the company from 2010 until he recently sold the business in September 2019. Rob continues to be involved in the company as it transitions to the new owners. *QSI's mission statement is to construct quality buildings at a competitive price, in a timely manner, while providing exceptional customer service.* Rob's philosophy is simple, "Take care of your customers and they will take care of you". Under his leadership the business has grown exponentially.



QSI is a one stop shop for post frame structures. They build agriculture barns, suburban structures, equestrian centers, upscale residential properties, and commercial buildings. All QSI buildings are engineered to meet or exceed the building codes in all of the states they service. They do not deviate from this level of quality whether the area is code enforced or not. The company has a state of the art roll forming operation which produces the highest quality rolled steel and trim you can purchase. They only use US manufactured steel, no offshore or imported steel. They control the building process from start to finish which allows them to manage and insure the quality of the end product.



Under Rob's leadership, QSI not only takes care of their customers, but they value their employees and their community. The company has 60 fulltime employees and 20% of them have been with the company for over ten years. In addition to their company crews, QSI also has some 15 sub-contract crews helping erect QSI buildings. When working with his team, Rob has a couple of axioms he believes in. "Inspect what you expect" and he is always "looking for outcomes, not excuses". QSI has an outstanding team of dedicated employees and sub-contractors that have a passion for excellence and are focused on quality and providing exceptional customer service.



QSI is involved in the local community. They are members of the Chamber of Commerce, FCDC, Kansas Farm Bureau and the Kansas Better Business Bureau. In addition, they are philanthropic minded. They have supported the Richmond fair board, Prairie Paws, Day on the Farm, Conservation District, projects in Princeton, Ottawa and Garnett, and many other organizations and projects in the area. They feel a strong desire to give back to the communities that have supported them.



Quality Structures may be located in a small Kansas town, but it is nationally recognized as a leader in the industry. Ten times QSI has been awarded the Building of the Year Award by the National Frame Builders Association. They have also been recognized multiple times for their employee safety programs and have been awarded the coveted NFBA's Gail Miller Safety award.

The future is bright for Quality Structures. Rob, who will turn 70 this year, recently sold the business to Ambassador Supply which is a part of the Ambassador Enterprises Group. This is a global company that wants to learn from Rob's success of how to build a post frame business. They plan to take the QSI model and replicate it across the country. This is a great testament to the vision, leadership and business success of Rob Pearce. It secures a healthy future for QSI for many years to come. Franklin County is fortunate to be the home of such a leader in the business of Post Frame construction.